# **GOAL SETTING**



# EXCELLENCE

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# OUR GOALS – OUR MEANS <u>IMPORTANT GOALS – IN HUMAN LIFE</u>

1.PHYSICAL GOALS	6. FINANCIAL GOALS
2. ACADEMIC GOALS	7. PLEASURE GOALS
3. ATTITUDINAL GOALS	8. HEALTH GOALS
4. CAREER GOALS	9. SPIRITUAL GOALS
5. FAMILY GOALS	10. SOCIAL SERVICE GOALS

### <u>1. PHYSICAL GOALS</u>

- 1. NEED FOR PHYSICAL FITNESS
  - Animal Kingdom
  - Cave man
  - Modern Man
- 2. HOW TO ENSURE PHYSICAL FITNESS
  - Exercise
  - Breathing
  - Hydro therapy
  - Balanced diet
- 3. CLEANLINESS
- 4. BODY OUT FITS
- 5. HIGHER PURPOSE OF THE BODY

BODY IS THE TEMPLE OF THE SOUL - KEEP FIT

# 2. ATTITUDINAL GOALS

- **1. WHAT IS PERSONALITY?**
- **2. TYPES OF PERSONALITIES.**
- **3. DEVELOP A GREAT PERSONALITY.** 
  - **I. UN LEARN THE WRONG ASPECTS**
  - **ii.** OVERCOME NEGATIVE ATTITUDE
  - iii. DEVOID OF VICES.
  - iv. INCULCATE POSITIVE QUALITIES.
  - **Gratitude Charity, Happiness, Philanthropy**
  - **5. STRIEVE FOR HIGHER VALUES** 
    - **Equality, Equanimity and Equity**

# A. TYPES OF - PERSONALITY.

S.No	SOME PERSONALITY TYPES.	TRAITS.
1	QUESTIONER	TRUST WORTHY. RESPONSIBLE. for Idels, Dedicated.
2	OBSERVER.	CALM. STRAIGHT FORWARD.
3	ROMANTIC	WARM. MISUNDERSTOOD.
4	ADVENTURE.	ENERGITIC .OPTIMISTIC.
5	ASSERTIVE.	<b>CONFIDENT . COMPETENT.</b>
6	ACHIEVER.	SELF ASSURED.
7	PERFECTIONIST	PRINCIPLED DEDICATED.
8	PEACE MAKER.	SENSITIVE. NON CONFLICTING.
9	HELPER.	WARM LOW SELF ESTEEM.

# **B. TRANSCEND THE NEGATIVE**

### **NEGATIVE ATTITUDE**

- Jealousy
- Laziness
- Anger
- Ego
- Worry
- Fear
- Hatred
- Greed
- Doubt

# **POSITIVE ATTITUDE**

- Acceptance
- Hard work
- Kindness
- Equanimity
- Happiness
- Courage
- Love
- Charity
- Faith

### 3. ACADEMIC GOALS

- **1. SCOPE OF EDUCATION.**
- 2. MEANS TO EDUCATION.
  - Hard work VORACIOUS READING.
  - Discretion SEES WITH CLARITY.
  - Originality CREATIVE VISUALIZATION.
  - Maturity LEVELS OF UNDERSTANDING.
  - MEMORY POWER. PRACTICE.
- **3. PURPOSE OF EDUCATION.** 
  - . SCIENTIFIC TEMPER.
  - . RATIONAL OUT LOOK
  - . COMMUNICATION SKILLS.
- 4. HIGHER PURPOSE OF EDUCATION SELF ACTUALIZATION & SERVING THE SOCIETY.

#### 4 A. CAREER GOALS

**1. HAVE A CARER GOAL,** 2. BE A PROFESSIONAL EXPERT. **3. ACCEPT CHALLENGES. 4. ACTION ORIENTED & COMMUNICATE. 5. BE DISCIPLINED. BE ETHICAL 6. BE DEVOTED TO THE JOB & WINNER.** 7. PLAN ON DAILY BASIS. 8. BE DUTY BOUND & WORK HARD **9. GIVE YOUR BEST. BE HUMAN. 10. BE CONFIDENT & MANAGE UR TIME. 11. BE A MANAGERIAL EXPERT. 12. BE THE CHANGE AGENT & CH.MGR. 13. SIMPLIFY WORK PROCEDURES.** 

**4B. LEAD A GOOD GOVERNANCE 1.FAIR RECRUITMENT 2.PROPER TRAINING 3.KNOWLEDGE MANAGEMENT 4.PLACEMENT 5.DELEGATION 6.EMPOWERMENT 7.LEADERSHIP 8.RURAL EMPLOYMENT GUARANTEE 9.PROMPT ACTION 10.ACCESSIBLE COMPLAINT CELL** 



Ability of an individual to influence others to change their behavior with the objective of achieving a shared goal.

# **4C. DEVELOP LEADER SHIP SKILLS.**

- 1. PASSION, PURPOSE & VISION.
- 2. CHANGE AGENT & INNOVATIVE.
- 3. SCIENCE & TECHNOLOGY.
- 4. SET GOALS & TAKE CHALLENGES.
- 5. CAREER & PROFESSION ORIENTED. GRIEVANCE REDRESSAL.
- 6. PROBLEM SOLVING & DECISION MAKING.
- 7. CONFLICT RESOLVING & TEAM BUILDING.
- 8. OUTSOURCING,NET WORK & NEGOTIATE
- 9. DELEGATE. MONITOR, MOTIVATE.

**10.GOOD GOV. CITIZEN CHARTER . RTI** 

**11.MANAGING**, **LEADERSHIP.& TRAINING**.

# 4 D. BOSS. VS LEADER.

BOSS	LEADER
1. DRIVES EMPLOYEES	1. COACHES EMPLOYEES
2. DEPENDS ON AUTHORITY	2. DEPENDS ON GOOD WILL.
3. INCULCATES FEAR	3. GENERATES ENTHUSIASM
4. SAYS I	4. SAYS WE
5. BLAME THE BREAKDOWNS	5. FIXES THE BREAK DOWNS,.
6. KNOWS HOW IT IS DONE.	6. SHOWS HOW IT IS DONE
7. USES PEOPLE	7. DEVELOPS PEOPLE
8. TAKES CREDIT	8. GIVES CREDIT
9. COMMANDS	9. ASK S AND ENQUIRES.
10. SAYS "GO"	10. SAYS "LET'S GO:

# 4 E. DIFFERENCE BETWEEN MANAGERS & LEADERS

MANAGERS	LEADERS
1. ADMINISTER	1. INNOVATE.
2. MAINTAIN	2. DEVELOP
3. CONTROL	3. INSPIRE
4. SHORT TERM VIEW.	4. LONG TERM VIEW.
5. ASK HOW & WHEN	5. ASK WHAT & WHY
6. INITIATE.	6. ORIGINATE
7.ACCEPT THE STATUS QUO	7. CHALLENGES - STATUS QUO
8. DO THINGS RIGHT	8. DO RIGHT THINGS.

# **4 F. TRASFORMATIONAL LEADERSHIP.**

- 1. ACEPTING DIFFERENCES.
- 2. ASKING FOR HELP.
- 3. ENCOURAGING OTHERS.
- 4. DISAGREEING POLITELY.
- 5. PARTICIPATING EQUALLY.
- 6. FOLLOWING DIRECTIONS.
- 7. SHARING MATERIALS.
- 7. RESOLVING CONFLICTS.
- 8. TAKING RISKS.
- 9. STAYING ON THE TASK.

# **4.G. THE CHALLENGE OF LEADERSHIP**

- IS TO BE STRONG BUT NOT TO RUDE.
- BE KIND BUT NOT WEAK.
- BE BOLD BUT NOT BULLY
- BE THOUGHTFUL BUT NOT LAZY.
- BE HUMBLE BUT NOOT TIMID.
- BE PROUD BUT NOT ARROGANT.
- HAVE HUMOR BUT WITHOUT FOLLY.

--- JIM ROHN

5. FAMILY GOALS

- 1. LEAD AN IDEAL FAMILY LIFE.
- 2. REAR <u>CHILDREN</u> AS IDEAL CITIZENS.
- 3. TAKE CARE OF -- PARENTS.
- 4. RESPECT -- WOMEN.
- 5. STRIVE FOR -- SOCIAL GOOD.

GIVE LOVE AND SERVICE

UNIVERSAL

LAW IS - WE MUST GIVE BEFORE WE GET

# 6. FINANCIAL GOALS

- 1. CREATE WEALTH.
- 2. AVOID COSUMERISM.
- **3. DON'T BE GREEDY.**
- 3. INVEST WISELY.
- **5. PLANNING SECURITY.**
- 6. BE CHARITABLE.

POVERTY ANYWHERE - IS A THREAT - TO PROSPERITY EVERYWHERE

# 7. PLEASURE GOALS

#### **1. COMFORTS**

#### **2. PLEASURES**

- Physical Sports / Dance / Acting
- Biological Eat / Drink / Sex
- Literature Reading & Writing / Prose / Poetry
- Hearing Listening to Music / Singing
- Sight Watching Movies / Tourism / Pilgrimage
- Amusement Casinos / Disney
- Entertainment Parties / Special Days / Hobbies
- Art Painting / Photography / Sculpture / Dance / Drama
- Culture Festivals / Classical Dance
- **3. HAPPINESS -** Higher Achievements

4. BLISS - Scriptures / Rituals / Satsangh / Meditation / Self Actualization

SEEK LONG LASTING & PURPOSIVE HOBBIES.

# <u>8. HEALTH GOALS</u>

### MAINTAIN GOOD HEALTH

- 1. BALANCED DIET.
- 2. DEVOID OF VICES.
- 3. DISCIPLINED LIFE.
- 4. TIMELY MEDICATION.
- 5. REGULAR MEDITATION
- 6. STRESS FREE ATTITUDE.
- 7. POSITIVE MIND SET.
- 8. STRIVING FOR SOCIAL GOOD. AVOID EXCESSES IN ALL WALKS OF LIFE

### 9. SPIRITUAL GOALS

LEARN PHYSCICAL & METAPHYSCICAL SCIENCES

1. UNDERSTAND GOD & CREATION.

2. KARMA - THE LAW OF CAUSE & EFFECT

3. REBIRTH & TRANSCENDENCE.

4. RELIGION & PATHS OF LIBERATION

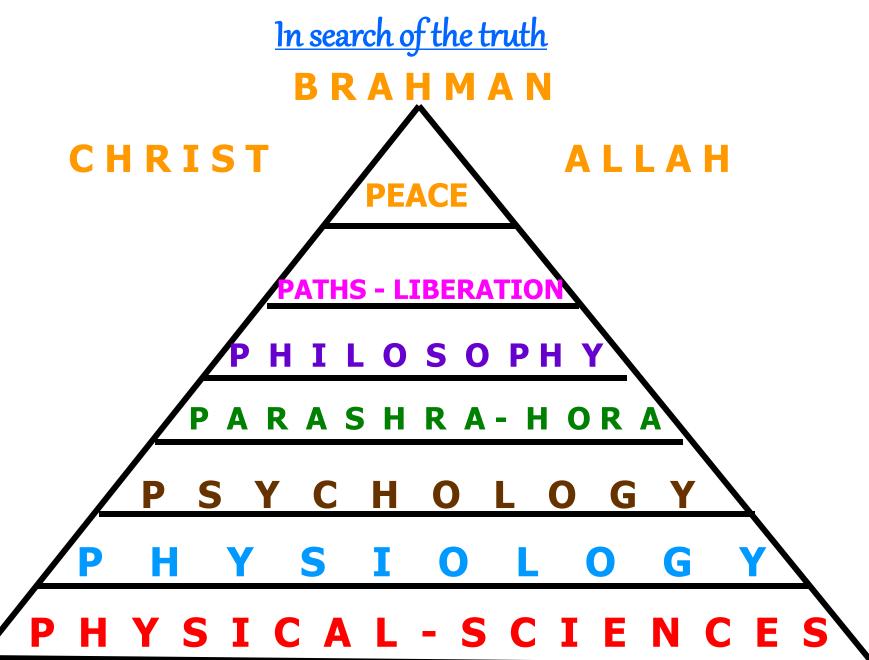
5. REALIZE - LOVE & SERVE.

# 10. SOCIAL SERVICE GOALS

#### SERVICE LIBERATES - THE SELF & HUMANITY.

- 1. LEAD AN EHICAL LIFE.
- 2. SERVE THE SOCIETY.
- 3. SERVICE TO MANKIND-SERVICE TO GOD.
- 4. BUILD A MODERN WORLD.
- 5. RESORT TO- ART OF LIVING.







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